**PROPOSAL PREPARED BY INFINITIZON FOR GEOSCAPE LIMITED**

**Submitted on 23rd of February, 2016**

**Email: [infinitizon@gmail.com](mailto:infinitizon@gmail.com)**

Who Are We?

With over six years of experience, infinitizonhas managed projects ranging from custom e-commerce Magento based websites to building mission critical java enterprise software. We have a team of the best and brightest software developers around, each of whom combines a depth of knowledge of business processes with extensive technical expertise. We work as a team to obtain a comprehensive understanding of our client’s businesses to produce practical software solutions to meet their needs efficiently, effectively, and in a manner which offers maintainability and extensibility. We work with companies of all sizes in many diverse industries. Infinitizon has the right team and the right skills to handle your development project from start to finish.

We pride ourselves not merely on our technical proficiency, but on our integrity and ability to understand and communicate with each of our clients. We will provide the best options and solutions, and clearly communicate these software development options to our clients to enable them to make the best use of their resources. We are always available by cell phone seven days a week to meet any customer concerns. Infinitizon does not want to work *for* you; we want to work *with* you for our mutual success.

Our services include web application development, infinitizon messaging, Web design/ development, digital marketing and activation of the relationship between the consumer and the brand using state of the earth technologies.

If you would like to discuss this further, please feel free to call anytime on +234 (0) 7065725667, +234 (0) 9095410404 or mail at infinitizon@gmail.com.

We thank you in anticipation of your positive response and a mutually beneficial partnership

Yours Sincerely

For: Infinitizon

Abimbola

**Head, Development team**

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Software Development Project Description

Geoscape limited has requested the creation of a Secure Web Application, which is to be designed to guide through its process interaction (from clients placing RFQ to submitting invoice and closing file).

The steps to the complete application will include:

1. Receive Quote from clients (this step is entered into the system and geoscape proceeds to source for suppliers each quote will be entered in the system so that client can see progress).

2. Client vets the quote and sends a purchase order which is inputted into the system.

3. This is automatically sent to the approved supplier.

4. Supplier sends an invoice and this is also entered into the system.

5. Payment is made to supplier.

6. Goods are processed by supplier and received by Geoscape Limited.

7. Invoice is later submitted and payment received from client.

8. File is closed.

The application utilizes standard web technologies to attain competitive and corporate rate information

The application will be a web-based solution using the supported corporate web browsers. It will be developed using PHP/MySQL. This is based on its simplicity, superior performance, reliability and availability of qualified developers to support the application for the long run.

Software Development Approach

We believe in a phased approach, allowing us to first evaluate and document the exact software development requirements of the project in the abstract, and then future phases of implementing and testing the solution.

Our first software development phase will focus on gaining a thorough understanding of the full scope of the project, based on consistent two-way communication (written and verbal). During this first phase, we will need a great deal of input from Geoscape limited.

The deliverables for this phase of the software project are thorough functional and technical specifications and a project plan that details the breakdown of deliverables in distinct sub phases, timelines, milestones and their exact costs. These deliverables help ensure project success and help facilitate clear communication by all stakeholders before implementation begins.

Upon approval of this roadmap, we would proceed to implement each sub phase using standard programming and project techniques.

Depending on the availability of your internal team members, we feel that we can complete our initial phase within **150 hours** and the full project within **1860 hours** (10 weeks).

***Please note that there are many decisions to be made during a software development project that can affect the timeline and hours that are required for the project. We will advise you of the costs, benefits, and drawbacks for each option and allow you to make the ultimate decision.***

Software Development Project Deliverables

The delivered application is designed to be comprehensive and provide a solution that will work well in the long-term, while also remaining economically efficient to the problems faced today.

Our ultimate deliverable goes beyond a well-tested production-ready software application. We also provide project specification, clear design documents, user / technical manuals, and a testing / development environment so that development can easily continue beyond the scope of this project.

Software Development Project Estimate

Our initial estimate is offered here. Please bear in mind that *this is an estimate* and not a guarantee that the project can be completed in the indicated time or cost. As the exact requirements of the project become clearer, figures may need to be modified. At the conclusion of Phase 1, these estimates will be converted into a fix bid.

|  |  |  |
| --- | --- | --- |
| **Activity** | **Man Hours (Low)** | **Man Hours (High)** |
| **Phase 1** | | |
| Analysis | 20 | 20 |
| Documentation and Requirements Gathering | 130 | 180 |
| **Phase 2** | | |
| Model Creation | 240 | 360 |
| UI/ Backend Creation | 960 | 1200 |
| Implementation/Demo | 50 | 50 |
| **Phase 3** | | |
| Testing/Deployment | 50 | 50 |
| **Total** | **1450** | **1860** |

Our Fees

Our rates are extremely reasonable and we work with a very precise reporting system. Throughout the period of our partnership with Geoscape Limited and because of the various technologies we intend to implement, our fees have been broken down into the following parts

Implementation and design phases

|  |  |  |
| --- | --- | --- |
| Service type | Rate | Cost (=N=) |
| Basic Application Layout  Graphics design(in case any is required)  Back End Programming  Reporting | One off | 700,000 |
| Total |  | **700,000** |

Certain recurrent expense may also be necessary

|  |  |  |
| --- | --- | --- |
| Service type | Rate | Cost (=N=) |
| Annual maintenance/Upgrades (30% of Development fee) | Annually | 210,000 |
| Yearly Total |  | **210,000** |

Software Project Billing Based on Milestones

|  |  |
| --- | --- |
| Phase 2 completion | 30% |
| Phase 3 completion | 30% |
| Implementation | 40% |

Geoscape Limited Responsibilities

For the solution we have prepared in this proposal, we have assumed that:

* **Geoscape Limited** will provide one main point of contact through which all feedback and communication will flow.
* **Geoscape Limited** team will be responsive and cooperative throughout the project.
* **Geoscape Limited** will provide the company’s branding material for the project .

NextSteps

We will establish specific deliverable timetables based on the Geoscape limited schedule and requirements. We are currently anticipating a two-month project timeframe. Should you decide to move forward, I will personally act as Client Liaison / Project Manager and will be involved with your project on an on-going basis. We would also be ready to begin the project two weeks from the date of acceptance.

We will be available for any additional services and support upon project completion. We are dedicated to partnering with your company to create the most cost-effective, reliable software development solution possible.

We believe in our experience and vision as these lend themselves to accomplishing every of our creative and business goals.

To proceed with this project, **Geoscape Limited** is required to take the following steps:

1. Accept the proposal as it is or discuss desired changes. Please note that changes to the scope of the project can be made at any time, but additional charges may apply.
2. Finalize and sign contract.

Once these steps have been completed, we will begin execution with a kick off meeting to introduce relevant personnel and begin preliminary project activities.

Thanks! We appreciate your business and look forward to working with you.

Best regards,

infinitizon@gmail.com

234-706 572 5667

Appendix

**Terms and Conditions**

1. Infinitizon assumes **Geoscape Limited** has permission from the rightful owner to use any images or design elements that may be provided by **Geoscape Limited** for inclusion in the application, and will hold harmless, protect, and defend Infinitizon from any claim or suit arising from the use of such elements.
2. Infinitizon has the right to pride herself as the developer of the work in their portfolio and as content features in other projects.